

Issue Navigation

One poorly managed crisis or major issue can damage the good reputation and momentum you've spent years building.

We can help.

Our crisis and government relations experts have worked alongside hundreds of healthcare leaders to anticipate and navigate the toughest issues they have today, including government investigations, data breaches, certificates of need, labor issues, medical errors and other high-stakes situations.



Planning for Issues

We arm healthcare leaders with concrete communications and government relations plans to solve strategically significant regulatory puzzles or prepare for crises before they ever surface.



Crisis in the Moment

When you have an issue already in progress, time is of the essence. We immediately assemble a custom team of advisers, ready to walk alongside you 24/7. Our seasoned counselors provide guidance and tools to tackle high-stakes situations confidently and protect the trust your organization has earned among employees, physicians, patients and the community.

About Us

With offices in the healthcare hubs of Nashville and Chicago, Jarrard Phillips Cate & Hancock, Inc. is a U.S. Top 10 strategic communications consulting firm for the nation's leading healthcare providers experiencing significant change, challenge or opportunity. Founded in 2006, the firm has worked with more than 500 clients in over 40 states and served as a communications advisor on more than \$60 billion in announced M&A and partnership transaction communications. The firm specializes in M&A, change management, issue navigation and strategic positioning. Jarrard Inc. is a division of The Chartis Group, one of the nation's leading healthcare advisory and analytics firms.

For more information, visit jarrardinc.com or follow us @JarrardInc.

Trusted strategic communications consulting
devoted to healthcare providers.

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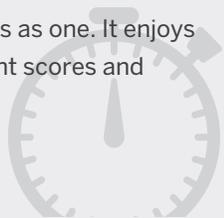
Client Success Stories

Labor

The Challenge: A just-merged massive nonprofit health system had significant nursing pay discrepancies from the legacy providers, leaving it vulnerable for labor-organizing attempts.

The Solution: We trained leaders on employee engagement and organizing signals, formed a standing team to identify potential vulnerabilities, screened “All System” announcements through a labor lens.

The Result: The system today functions as one. It enjoys record-breaking employee engagement scores and remains union-free.



Patient Abuse

The Challenge: A confrontation between a security officer and a patient at a large urban hospital resulted in the patient's death.

The Solution: We developed a proactive communications strategy to build trust with reporters and members of the community. We also provided one-on-one training for a physician spokesman.

The Result: The story had a short news cycle and the hospital suffered minimal reputational damage.



Data Breach

The Challenge: A national healthcare services company suffered a privacy breach that compromised the private health information of thousands of patients across multiple states.

The Solution: We worked with the company's legal, compliance and communications team to develop a transparent disclosure strategy and effectively notify patients and partners.

The Result: Trade publications praised the company's quick, effective response, and media coverage was minimal.

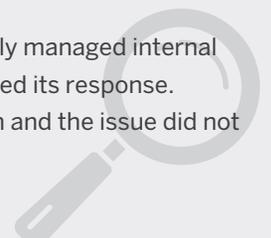


CMS Investigation

The Challenge: A regional health system faced an immediate jeopardy notice from CMS about one of its labs.

The Solution: We created internal and external communications plans, media-trained leaders and prepared communications materials.

The Result: The system successfully managed internal communications as CMS considered its response. Ultimately, CMS accepted the plan and the issue did not become public.



Interested in learning more?

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